

# 28<sup>th</sup> ANNUAL REPORT 2010-11

ह.स.कं.क.

**HSCC**

**HSCC (India) Ltd.**

(A Govt. of India Enterprise)

(A Mini Ratna Company)



SHRI GHULAM NABI AZAD  
Hon'ble Union Minister  
for  
Health & Family Welfare

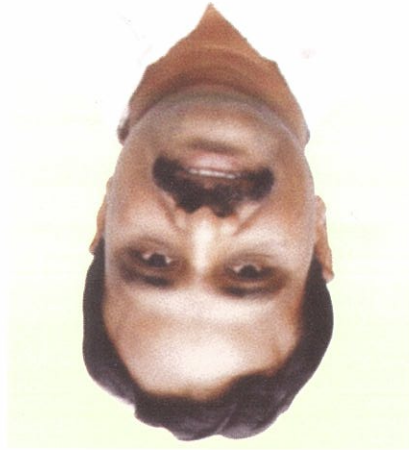


HSCC  
Annual Report  
2010-11



SHRI SUDIP BANDYOPADHYAY  
Hon'ble Minister of State  
for  
Health & Family Welfare

SHRI S. GANDHISELVAN  
Hon'ble Minister of State  
for  
Health & Family Welfare





## BOARD OF DIRECTORS



Shri V. C. Sharma  
Chairman & Managing Director



Smt. Dharitri Panda  
Chief Controllers of Accounts,  
MOH & FW

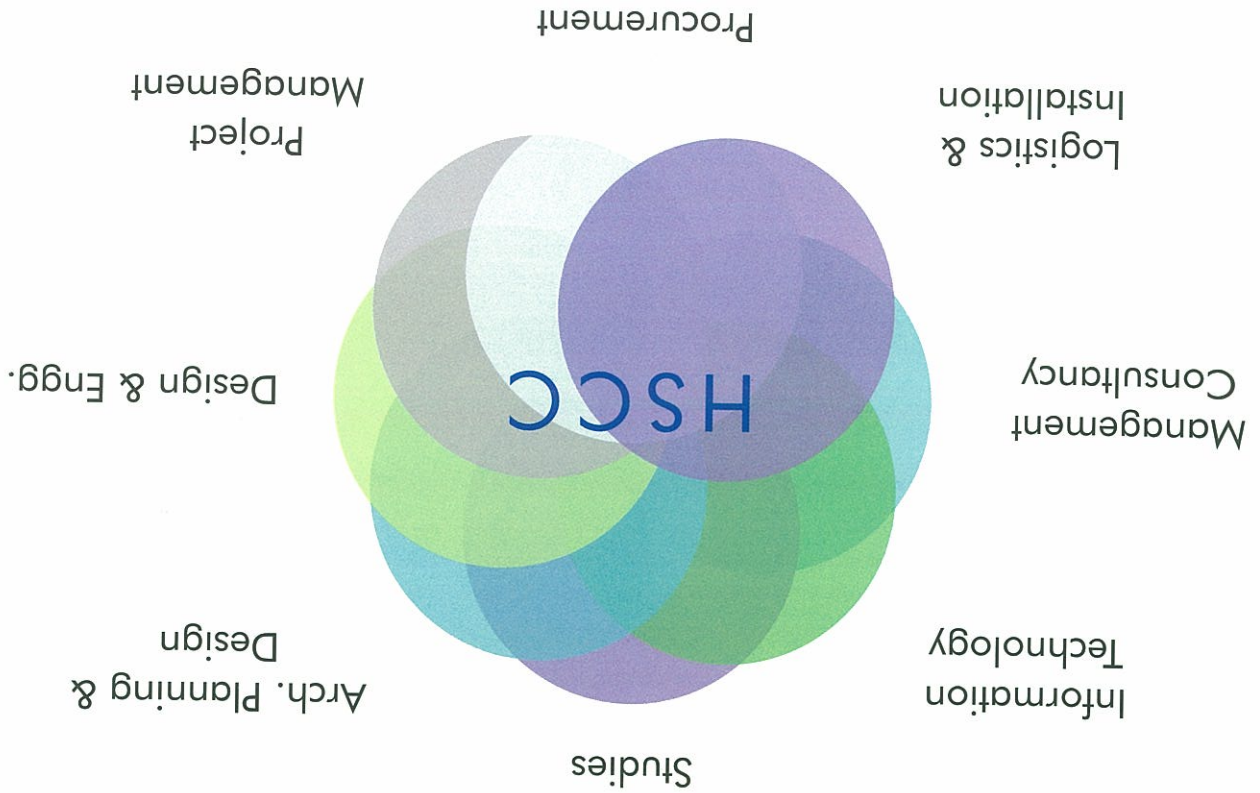


Shri B. K. Prasad  
Joint Secretary, MOH & FW



Shri Gyanesh Pandey  
Director (Engineering)

# Spectrum of Services Consultants, Engineers, Project Management





## CONTENTS

< HSCC's Offices	1
< Board of Directors	2
< Chairman's Speech	3
< Mission, Vision & Corporate Quality Policy	6
< Service Spectrum	7
< Financial Summary	8
< Performance at a Glance	9
< Directors' Report	10
< Compliance Certificate of Secretarial Auditor	29
< Comments of the Comptroller & Auditor General of India	37
< Auditors' report	39
< Balance Sheet as on 31.03.2011	44
< Profit & Loss Account for the year ended 31.03.2011	45
< Schedules 1-13	46
< Significant Accounting Policies	54
< Notes to Accounts	58



## HSCC's OFFICES

### REGISTERED OFFICE :

205 (2nd Floor), East End Plaza  
Plot No. 4, DDA LSC – Centre – II  
Vasundhara Enclave  
Delhi – 110096

### CORPORATE OFFICE :

E-6(A), Sector-1  
NOIDA – 201301 (U.P.)

### OTHER UNIT OFFICE :

Business Unit- Procurement  
Business Unit – PG –III  
KRIBHCO Building, 4th Floor  
Sector – 1,  
NOIDA – 201301 (U.P.)

### MAJOR SITE OFFICES

1. District General Hospital at Dickoya, Sri Lanka
2. North Eastern Indira Gandhi Regional Institute of Health & Medical Sciences, Shillong
3. National Institute of Unani Medicine, Bangalore
4. Lab & Animal House – Regional Medical Research Centre, Dibrugarh
5. Lata Ram Sarup Institute of Tuberculosis and Allied Diseases, New Delhi
6. BSL-4 Lab for Microbial Containment Complex, ICMR, Pune
7. Sanjay Gandhi Post Graduate Institute of Medical Sciences, Lucknow
8. Kolkata Medical College, Kolkata
9. NIZAM Institute of Medical Science, Hyderabad
10. Indian Institute of Chemical Biology, Kolkata
11. Housing Complex for AIIMS type of Institution, Raipur
12. Housing Complex for AIIMS type of Institution, Bhubneshwar
13. National Institute of Malaria Research, New Delhi
14. All India Institute of Medical Sciences, New Delhi



## BOARD OF DIRECTORS

### CHAIRMAN AND MANAGING DIRECTOR

Shri V. C. Sharma

### DIRECTORS

Shri Naved Masood (upto 04.08.2011)

Smt. Dharitri Panda (w.e.f. 04.08.2011)

Dr. R. S. Shukla (upto 19.01.2011)

Shri B. K. Prasad (w.e.f. 19.01.2011)

Dr. S. N. Pal, Director (Engg.) (upto 31.05.2011)

Shri Gyanesh Pandey, Director (Engg.) (w.e.f. 01.06.2011)

### EXECUTIVE DIRECTOR (F&A) & CS

Shri A. K. Aggarwal

### SENIOR EXECUTIVES

- Shri A. K. Aggarwal - ED (F&A)  
- CVO
- Shri D. R. Nuna - CGM (HRM & Legal)  
- PIO
- Shri S. K. Mathur - CGM (Civil & Business Development)
- Shri S. A. Usmani - CGM (Design Coordination)
- Shri J. P. Behl - CGM (F&A and Procurement)
- Shri R. S. Raina - GM (PG-I)
- Shri Anil Kumar - GM (PG-III)
- Shri V. V. Govinda Rao - GM (Civil)
- Dr. Neeraja L. Sethi - GM (Arch.)

### STATUTORY AUDITORS

M/s Jindal & Co.  
Chartered Accountants  
3803, David Street  
Daryaganj  
New Delhi – 110002

### INTERNAL AUDITORS

M/s M. K. Aggarwal & Co.  
Chartered Accountants,  
30, Nishant Kunj,  
Pitam Pura,  
New Delhi – 110034.

### SECRETARIAL AUDITORS

M/s Harbans Lal & Co.,  
59/1, Janak Palace,  
New Market,  
(Near Liberty Cinema)  
New Rohtak Road,  
New Delhi – 110005.

### BANKERS

Indian Overseas Bank  
Canara Bank  
Punjab National Bank  
State Bank of Patiala  
Bank of Baroda  
State Bank of India  
Syndicate Bank  
UCO Bank  
Corporation Bank



From  
Chairman and Managing Director

Distinguished Shareholders,

It is pleasure to extend warm welcome to you all, on behalf of the Board of Directors and on my behalf to this 28th Annual General Meeting of your Company. Congratulations, on yet another successful year of growth and achievements for your Company. Your presence motivates us to

raise our confidence level to further excel and meet your expectations with greater resolve. The Annual Report for the financial year ended 31st March 2011, along with the Directors' Report, Audited Annual Accounts and Auditor's Report of your Company have been circulated to you and with your kind permission I take them as read.

I am glad to report that your Company has posted satisfactory performance for the year ended on 31st March 2011. The Company attained the total income of Rs. 3346 Lakh as compared to Rs. 3315 Lakh in the previous year, recording highest ever consultancy fee of Rs. 2311 lakh as compared to Rs. 2138 Lakh for previous year. Despite the increases, however, Company's profit before tax was lower at Rs. 1321 lakh as compared to Rs. 1346 Lakh in the previous year, largely attributed to prior period adjustments, fall in income from procurement business activities and reduced income from other sources. Nevertheless, Company's Reserves & Surplus and Net Worth touched an all time high of Rs. 7631 Lakh and Rs. 7872 Lakh respectively.

The Board of Directors has recommended a dividend of 72% of paid-up capital, amounting to Rs. 172.81 Lakh for the year 2010-11, same as that of last year. With this the cumulative dividend, since HSCCs inception, stands at Rs. 2290.14 Lakh. It has been continuously making profit for the last twenty six years and paying dividend. HSCC has earned the distinction of maintaining its Mini Ratna status from September 1999 onwards. Further, based on results, for the year 2010-11, the Company expects to get Excellent rating as per MOU evaluation.

The Company was awarded the work of providing consultancy services for Design & Engineering, Project and Procurement Management, etc. for various prestigious & challenging projects like Up-gradation/Setting up more than 40 Hospitals in the State of Punjab; Master Plan and Renovation of OPD, Car Parking, Facilitation Block and Associated Blocks at AIIMS, New Delhi; Detailed Project Report of Chittaranjan National Cancer Institute, Kolkata; Comprehensive Re-development Plan for Lady Harding Medical College, New Delhi; Up-gradation of Lokpriya Gopinath Bordoloi Regional Institute of Mental





# HSCC

## Annual Report

### 2010-11

Health, Tezpur; Veterinary Ayurveda Research Institute, Department of Ayush, Lucknow, etc.

Your Company has also been exploring business opportunities abroad through Ministry of External Affairs. The Company opened its site office in Sri Lanka for Project Management of District General Hospital at Dickoya, Sri Lanka. Further, a team of HSCC Officials visited Myanmar, as a part of technical assistance to the Government, to conduct Pre-feasibility Study for up gradation of two of their hospitals with a view to improving health services. The Company also completed a Detailed Project Report for the proposed Medical College at Thimpu, Bhutan, for Bhutan Institute of Medical Sciences (BIMS).

While the desire for growth and higher targets for future offers healthy challenge to the Management, but I must share with the distinguished shareholders that our major projects which are under implementation in North-East India have longer gestation period. This is affecting pace of realization of Consultancy fee. There is a slower off take of initial project development activities for many projects due to time consuming process involved in land related issues, longer statutory clearances and budget allocation issues at client end which could have adverse effect on the operational income, realization of outstanding and profitability of the Company in the coming times. However, all efforts shall be made to seek faster operational income and operations in the business in our spheres of activities. Due efforts are also being made to expand the areas of operations of the Company.

As a business diversification measure to shore up our operational income in the coming years, HSCC would now be offering Building Engineering Maintenance Services to its various clients where it has provided Comprehensive Project Management Services. These diversification efforts would be fine-tuned to meet the client and market needs.

As a responsible corporate entity, your Company continued to focus on good Corporate Governance Practices, emphasizing on its various facets i.e. observing, transparency, integrity, professionalism, accountability and proper disclosure. As per the DPE guidelines on Corporate Governance, the requisite reports are being regularly submitted to the Ministry.

During the year under report, as a Corporate Social Responsibility, the Company joined hands with an NGO- Indian Cancer Society (ICS) - for distribution of drugs and pharmaceuticals to the needy patients and released Rs.4.30 Lakhs for the same. The Company was able to achieve improved project completion milestones as against the target under MOU of 2010-11. The Company completed the Study for Design of Bio-Medical Waste Incinerator Facility as a Pilot Project, within the stipulated time frame. Further, under the MOU 2010-11, the Company developed Model Feasibility Reports for 100 bed Cancer Hospital, 100 bed Mother & Child Hospital, and a Medical College with 50 seats.

The support of Ministry of Health & Family Welfare, Directors on the Board and Shareholders has always been a source of strength. I thank all of them for the valuable guidance, cooperation and support provided to the Company at all times.

I thank the valuable Clients, Ministry of External Affairs, State Governments and Other Business



Associates for the continuous support and reposing confidence in us. The Company, as always, will remain focused on customer satisfaction.

I also like to thank the CAG, Statutory Auditors and Internal Auditors of the Company for their valuable co-operation.

I would like to place on record the appreciation for the untiring efforts and contributions made by the employees at all levels to ensure that the Company continues to grow and excel.

I look forward to continued commitment and customer-focused approach so that the Company retains its edge to meet challenges ahead.

Thanking you,

(Y. C. Sharma)  
Chairman and Managing Director  
New Delhi!  
15th September 2011



Inauguration of Sports Injury Centre, Safdarjung Hospital, New Delhi by Dr. Mannohan Singh, Hon'ble Prime Minister of India on 26.09.2010



Smt. Sonia Gandhi, UPA Chairperson, visited HSCC stall at Health Mela at Raebareilly on 4<sup>th</sup> & 5<sup>th</sup> Feb. 2011



# HSCC

## Annual Report 2010-11

### Vision

“To be a leading consulting company providing value-added, innovative and integrated services for enhancing healthcare in India and overseas, leveraging its core competence in other infrastructure projects and providing an invigorating and enabling work environment to its professional employees.”

### Mission

“Providing comprehensive, concept to commissioning, project planning, architectural, engineering, project management, procurement and related consulting services for development of buildings and infrastructure for healthcare and other purposes in India and overseas.”

### Corporate Values

- Focus on value addition to the customer
- Fostering creativity and innovation within the organization
- Create a learning organization
- Team Spirit-as the enabler for all of our activities

### Corporate Quality Policy

To maintain leadership and customer confidence by providing continually improving quality consultancy services in the healthcare and other social sectors.

## SERVICE SPECTRUM

- **Conceptual Studies & Management**
  - **Consultancy**
  - Baseline Surveys & Economic Studies
  - Epidemiological Survey
  - Systems Planning
  - Feasibility Studies
  - Restructuring/Reorganization Studies
  - Evaluation Studies
- **Engineering Studies**
  - Renovation/Rehabilitation
  - Modernization/Up-gradation
  - Expansion
  - Productivity/Efficiency Improvement
- **Facility Design**
  - Conceptual Designs
  - Basic Design
  - Architectural Design/Plans
  - Engineering Designs
  - Equipment Planning
  - Waste Management
  - Design Coordination
- **Project Management**
  - Project Planning including Selection of Contractors & award of work
- **Information Technology**
  - Health MIS
  - System Integration
- **Logistics & Installation**
  - Transportation
  - Clearing & Forwarding
  - Site Delivery
  - Installation
  - Testing & Commissioning
  - Training
- **Procurement**
  - Project Monitoring
  - Quality Control
  - Construction Supervision
  - Contract Administration
  - Financial Control
  - Drugs & Pharmaceuticals
  - Medical Equipment
  - Other Equipment
  - Communication Systems
  - Appliances
  - Furniture & Fixtures